# Bulk Transporter.

Operational Insights for Tank Truck and Bulk Logistics Fleets



AUDIENCE

CONTACTS



# AUDIENCE INSIGHTS

[View our Audience Engagement Report]

# **Bulk** Transporter



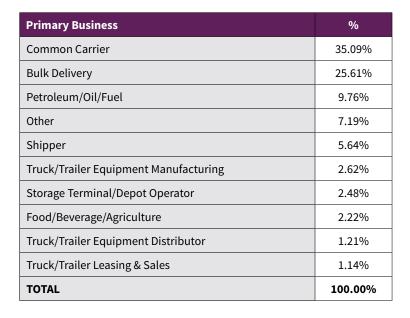
*Bulk Transporter* provides operational insight focused on regulations, technology, logistics and hazardous material safety to professionals responsible for shipping, transporting, hauling and storing liquid and dry bulk commodities.



AVERAGE MONTHLY REACH 57,535

#### COMPANIES THAT ENGAGE





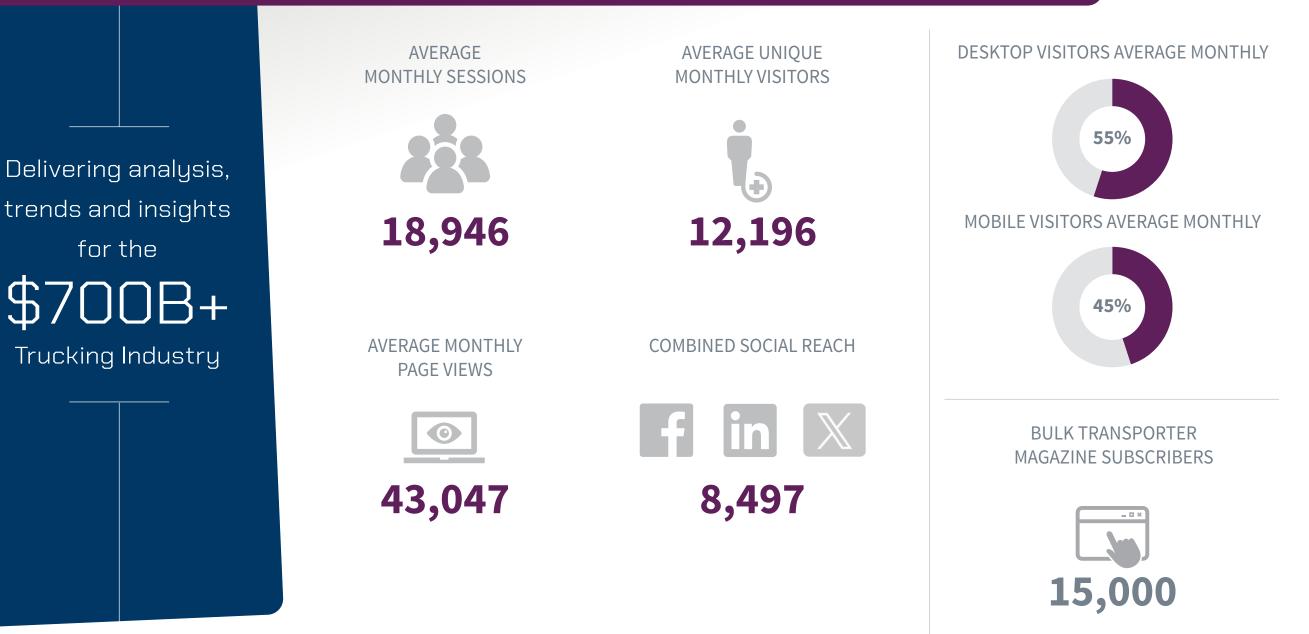
Job Title	%
Executive Management	66.62%
Operations Management	19.59%
Maintenance/Fleet Management	6.32%
Other	4.56%
Safety/Training Management	2.91%
TOTAL	100.00%

The Audience Engagement Report provides an integrated view of the Bulk Transporter community. Data provided within is obtained via internal and third party sources, including Google Analytics and Omeda.

# AUDIENCE ENGAGEMENT

#### [View our Audience Engagement Report]

# **Bulk** Transporter



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# TOPICS THAT MATTER

# **Bulk** Transporter





- Tank Cleaning Directory
- Tank Repair Directory
- Tank Fleet Buyer's Guide
- Transload Facilities
- Tank Container Depots



#### Conference Coverage

- National Tank Truck
   Carriers Conference
- Tank Truck Week
- International Liquid Terminals Association
- ATA
- Technology & Maintenance Council
- Software User Conferences



#### Technology

- ADAS and Driver Assistance
- Cameras and Sensors
- Smart tank trailers
- Advanced Driver Assistance
   Programs
- Cameras and sensors
- Transportation Management Systems
- Cybersecurity



#### Safety

- Hazmat
- Federal Regulations
- Road Safety
- Loading and Unloading
- Confined Space Entry
- Hoses

FI AMMABL

• Lighting and Electrical

Equipment

• Trailer

• Pumps

Blowers

Tires



#### Industry Segments

- Chemicals
- Construction Materials (lime, cement, asphalt)
- Foodgrade (milk; dry and liquid foods)
- Fuel Delivery (petroleum, fuel oil, propane)
- Hazardous Waste
- Plastics
- Oil Field

# 2025 EDITORIAL CALENDAR

Leveraging content focused on operational efficiency and improving profitability of tank and bulk trucking professionals to generate powerful branding, awareness, marketing pipeline and lead generation for marketers.

	FEBRUARY/ MARCH	APRIL/MAY	JUNE	JULY/AUGUST	SEPTEMBER/ OCTOBER	NOVEMBER/ DECEMBER	E
AD CLOSE	1/29/2025	3/5/2025	4/21/2025	5/16/2025	7/22/2025	10/20/2025	2
MATERIAL DUE	2/10/2025	3/17/2025	5/1/2025	5/29/2025	8/1/2025	10/30/2025	2
FOCUS	NTTC Annual Conference Preview	Tank cleaning	Tank repair and maintenance	NTTC Annual Conference Report	Tank truck safety	Equipment & Technology	
BONUS DISTRIBUTION	2025 Annual Conference April 22-24				2025 Tank Truck Week October 5-8		<b>ľ</b> 2
COVERAGE & SUPPLEMENTS	Chairman's Interview, chemical fleets	Tank Cleaning Directory, food-grade fleets	Cargo Tank Repair Directory, fuel delivery fleets	NA safety champions, Driver of the Year	NA safety champion profiles, TTW preview	Tank Fleet Buyer's Guide, TTW report, intermodal fleets	

#### Editors



#### \_ Kevin Jones | Editorial Director \_ kjones@endeavorb2b.com

Before becoming editorial director for Endeavor's Commercial Vehicle Group, Kevin served as editor-in-chief of Trailer/Body Builders magazine—just the third editor in the magazine's 60 years. Working from Little Rock, he's covered trucking and manufacturing for 15 years. His writing about the industry has been recognized with a range of journalism awards.



[View our MAGAZINE ARCHIVE]

#### Jason McDaniel | Editor jmcdaniel@endeavorb2b.com

Award-winning reporter and editor Jason McDaniel, who is based in the Houston area, boasts more than 20 years of journalism experience. He spent 15 years writing, editing, and designing for daily newspapers, including the Houston Chronicle, before transitioning to trade magazines and the commercial vehicle industry in 2018. He was named editor of Bulk Transporter and Refrigerated Transporter in July 2020.

### **EDDIE & OZZIES**

#### 2022 Investigative Journalism - B2B | Winner

- Intellistop's pulsating rear lamp module caught in bureaucratic limbo
- 2024 Single Article | B2B Travel/Transportation | Finalist

**Bulk** Transporter

An essential bulk service confronts existential crises

#### **Neal Awards**

#### 2024 Best Profile - Article | Finalist

• Carriers slowly coming around to safer propane trailer

#### **Azbee Awards**

#### 2021 All Content - Company Profile | Bronze

• Odyssey's Linden Bulk Gets Smart

#### 2024 All Content - Company Profile | Bronze

• Carriers slowly coming around to safer propane trailer

#### **Tabbie Awards**

#### 2021 Focus/Profile Article - Editorial | Bronze

- Odyssey's Linden Bulk Gets Smart
- 2022 Feature Article Top 25 Entries | Honorable Mention
- TFI grows tank group into \$500M operation

# MAGAZINE ADVERTISING RATES & SPECS

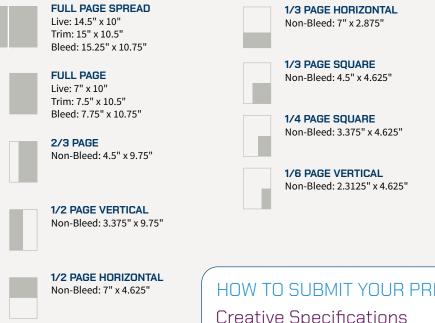
### **Bulk** Transporter

Click to view MAGAZINE ARCHIVE

#### Print Ad Specs

#### PUBLICATION TRIM SIZE: 7.50" × 10.50"

All text, logos, borders, and boxes that do not bleed should stay within the live area. No charge for bleed.



#### Magazine Rates

POSITION	RATE
Full Page Spread	\$9,515
Full Page	\$5,400
1/2 Page	\$3,595
1/3 Page	\$3,175
1/4 Page	\$2,536

#### STAND OUT!

ASK YOUR SALES REP about additional ad opportunities, such as belly bands, gatefold inserts, and more!



#### HOW TO SUBMIT YOUR PRINT AND/OR DIGITAL AD MATERIAL

Creative Specifications Format (hi-resolution, full color): PDF with PDF/X-1a Required supplementary items:

- Fonts (embedded)
- Images (CMYK color space)
- Artwork (CMYK color space)

 TO FTP TRANSFER
 For large files over 10MB, please send via ftp, using a free service such as www.wetransfer.com.

 Please use mmeng@endeavorb2b.com in the "email to" field for your upload. Be sure to include: advertiser name, publication name, and issue date in the message field.

 TO EMAIL MATERIAL
 For files up to 10 MB, please email your ad to: Melissa Meng at mmeng@endeavorb2b.com.

 Include advertiser name, publication name, issue date.

**Cancellations:** Cancellations must be submitted in writing and will not be accepted after the published ad material deadline. Cover positions cannot be canceled. Verbal cancellations will not be accepted.

Multi-Page and Inserts: Contact account manager for rates and specifications.

1/2 PAGE ISLAND

Non-Bleed: 4.5" x 7.25"

1/3 PAGE VERTICAL

Non-Bleed: 2.3125" x 9.75"

# DIGITAL RATES

HIGH-IMPACT ADVERTISING	(FLAT RATE)	
Billboard	\$3,590/month	
Video Billboard	\$3,590/month	
In-Article Premium	\$2,390/month	
In-Banner Video	\$1,650/month	
Sticky Leaderboard	\$1,100/week	50% SOV
Responsive Reskin	\$1,300/week	
Welcome Ad	\$1,300/week	
STANDARD ADVERTISING	MONTHLY (FLAT	RATE)
Leaderboard	\$2,590	
Half-Page	\$2,390	
Rectangle	\$1,550	
AUDIENCE EXTENSION	ROS (CPM)	
LinkedIn	\$65	
Facebook	\$65	
Websites & Mobile	\$30	
NATIVE ADVERTISING		
Native	Custom flat rate	
EMAIL BLASTS	NET CPM	

\$400 (\$1,500 min. spend)

VIDEO AND CONTENT MARKETING	
QuickChat	\$5,000
Custom Video	Priced per project
WEBINARS	
Turnkey Webinar	\$16,835
Webchat	\$7,500

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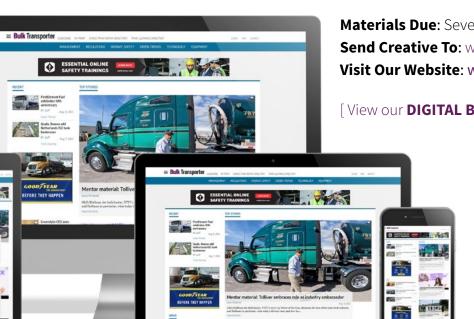
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NEWSLETTER	
Bulk Transporter Logistic Trends	MONTHLY (FLAT RATE)
Leaderboard	\$2,190
300x250 w/text	\$1,490

Materials Due: Seven business days prior to publication. Send Creative To: webtraffic@endeavorb2b.com Visit Our Website: www.bulktransporter.com

[View our DIGITAL BANNER AD SPEC]



# **Bulk** Transporter

2024 Media Kit | Fleet Owner | bulktransporter.com

3rd Party Email Blast

# NEWSLETTERS

### Established frequency, trusted content, and engaged audiences

Share your message within a relevant and responsive environment designed to deliver engagement and traffic.

#### OFFERING LARGER AUDIENCES AND BROADER PERSPECTIVES FOCUSED ON GROWING MARKETS.

#### FEATURED NEWSLETTER

# MARKET MOVES O ELECTRIC VEHICLES

Circulation: 28,800

Deploys: Twice Monthly on Fridays

Delivering insights and expert perspectives on EV trends, regulations, design & engineering, charging, infrastructure as well as repair and maintenance.

#### TARGET AUDIENCE: Engineers,

Manufacturers, Utilities, Executives, Automotive Repair Shop Owners, Technicians, Maintenance & Fleet Managers

#### SPONSORSHIP OPPORTUNITIES:

Sponsored Content in 4 Positions - \$2,500 each

[View Last Issue]

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 MARKET MOVES ©

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 As well as

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 From the Editor

 Halo and welcome back to Market Moves Electric Whicks, Endeavor
 Backets Model's monthly load at everything EVA. In this editor: Check at everything EVA. In this editor: Ch



Materials due: Seven business days prior to publication. Send creative to: webtraffic@endeavorb2b.com

### **Bulk Logistic Trends**

A concise daily alert for fleet news, tips on maintaining vehicles to minimize the loss of operating time along with interactive resources and industry events. Weekly

#### Stats

Average Per Deployment	6,879
Avg Total Open Rate	66.18%

#### Monthly Rate

Lead Banner	\$2,190
Other Positions (300x250 w/text)	\$1,490





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	Bulk Transporter Logistics Trends
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	T? WE GOT YOU!
Featured	
Trimac spotlights seven alternative	
FULLA	RTICLE
Top Stories	Avotsmert
NACD: Tank truck industry plays vital role in chemical supply chain	Complete Mobile Low-Pressure

\* 1st half Audience Engagement Report 2024

# MARKET COVERAGE NEWSLETTERS



75,000

**Twice Monthly** 

on Wednesdays

21,000

**Twice Monthly** 

on Thursdays

25,000

**Twice Monthly** 

on Thursdays

on Fridays

#### MARKET MOVES **CYBERSECURITY**

Insights and expert perspectives focused on the convergence of risk and resilience for secure network operations and business continuity among enterprise organizations in a broad array of sectors including commercial, corporate, industrial, manufacturing, transportation, public safety, healthcare, schools, and critical infrastructure. View Last Issue »

MARKET MOVES	<b>26,500</b>
ENERGY	Twice Monthly
Analysis and viewpoints on the impact of innovation at the intersection of energy technology, sustainability, and finance. View Last Issue »	on Fridays
	30,000

	30,000
Providing industrial sector insight for implementing sustainable practices that range from decarbonization to circularity. Focusing on equipping professionals with the	Twice Monthly
necessary tools and strategies to precisely measure, effectively manage, and actively reduce their environmental impact. View Last Issue »	on Tuesdays

#### MARKET MOVES **INFRASTRUCTURE**

Infrastructure news and insights related to key sectors including construction, transportation, water, broadband and energy while covering related topics such as site prep, government funding, project design, and IIJA. View Last Issue »

MARKET MOVES 20,000 MANUFACTURING News and analysis from manufacturing and sector experts into the global manufacturing economy, delivering insights on diverse topics including labor relations, **Twice Monthly** advanced manufacturing technologies, regulations and more. View Last Issue » on Saturdays 28,000 MARKET MOVES **STRATEGY Twice Monthly** 

Delivering insights on strategy, leadership, investment and more from prominent companies in many of Endeavor Business Media's key markets. View Last Issue »

#### MARKET MOVES **SUPPLY CHAIN**

Delivering insights and expert perspectives on inventory management, advanced technologies, logistics, news, and trends across every level of the supply chain industry. View Last Issue »





#### Overview of Our Solutions

Advertising Target the right audiences in the right channels.

#### **Research & Intelligence**

Make data-driven decisions with our expert intel.

#### **Content Development**

Drive engagement with high quality content.

### Video & Podcasts

Solutions that bring your brand to life.

#### **Lead Generation**

Lead generation programs built for your goals. ╤

#### **Data-Driven Marketing**

Leverage our first-party data through direct & targeted marketing.

# RESEARCH



**Intelligence That Empowers** Smart Business Decision Making

Rely on our research development and data analysis expertise to help you make informed decisions, develop effective strategies, and maximize the impact of your marketing efforts.

### Research & Intelligence

#### **Custom Research**

Partner with our experts to gain intelligence from tailored research programs designed to meet unique objectives.

#### Brand Perception/ Health

Gain insight into how brands are perceived, opportunities for improvement, and increase customer loyalty.

#### New Product Development

Reduce risk, optimize design, and better align products with customer needs to increase the likelihood of success.

### **Focus Groups**

Gain awareness of customer thoughts, emotions, and behaviors with in-depth exploration, discussion and feedback, whether in-person or virtual.

#### Customer Experience

Understand customer needs and satisfaction levels, and identify pain points to improve customer loyalty and advocacy.

#### In-Depth Interviews

Uncover customer perspectives, motivations, and behaviors, gathering qualitative data to complement quantitative research.

# ENDEAVOR BUSINESS

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\$

DELIVERING ALL THE KEY INGREDIENTS





150 In-House Subject Matter Experts



### Industry Insights

Deliver data-supported intelligence around trending topics to your target audience and leverage research for lead generation. ♥

#### State of the Market

Create an impactful marketoriented research report to generate high-quality leads and provide valuable insights to your target audience. **\$** 

#### — Lead Generation

# CONTENT DEVELOPMENT



# Content Marketing That **Drives** Engagement and Generates Leads

Partner with us to create a strategy that strikes a perfect balance of short-form, long-form, and visual content to achieve your goals.

## Short-Form Content

### Ask the Expert

Showcase your topic expertise and establish thought leadership with this quick-hit asset built off of an interview conducted by our subject matter expert. **¬** 

### **Top Tips**

Feature 5 to 10 brief tips or steps, with graphic design, that will help your audience better understand a topic and guide them toward a purchase decision. ♥

### FAQs

Proactively address questions about a topic, issue, or trend and build stronger customer relationships with this efficient content marketing asset. **\(\vec{r}\)** 

#### WHY SHORT FORM?

Quick and Digestible Increased Engagement Shareability Cost Efficient Mobile Friendly

### Long-Form Content White Papers

Leverage our SME network to create authoritative and in-depth reports that provide valuable information and insights, accelerating the decision making process. **?** 

#### **Case Studies**

Collaborate with our network of experts to create a compelling content asset that showcases your real-world success stories through customer interviews. **?** 

#### **EBooks**

Collaborate with a SME to select topical, evergreen content from our brand and we'll produce a fully designed co-branded eBook that prominently features your brand's messaging and advertising alongside our content. **\(\not\)** 

**〒** — Lead Generation

# CONTENT DEVELOPMENT

# Visual Storytelling That Creates Meaningful Connection

Our team of subject matter experts, writers, analysts, content marketers, visual designers, and video producers will join forces with you to bring your story to life.

### Visual Storytelling

#### StoryDesign: Interactive White Paper

Upgrade your white paper by creating a fully interactive experience with graphics and video to deliver deep engagement.

#### StoryDesign: Interactive Guide

The definitive solution to engaging and effective visual storytelling built in a fully branded environment with custom created content and powerful multimedia options.

### Infographics

**Video Solutions** 

Consult with our team of

of multimedia content.

[MORE VIDEO]

engagement and topic experts

on how to best tell your brand

story leveraging a combination

Data visualization, increased shareability, improved content marketing and effective storytelling, infographics should be a part of your content marketing strategy.

#### RETENTION

Marketers that use visual storytelling techniques, increase the likelihood of their message being remembered and understood.

#### INCREASED ENGAGEMENT

Visual storytelling captures attention, evokes emotions, and encourages viewers to interact with the content, resulting in higher engagement levels.

#### WHY VISUAL STORYTELLING?

LEARN MORE

**ENHANCED BRAND RECALL** Storytelling combined with compelling visuals creates a powerful impact on the viewer's memory, increasing brand recall and recognition.

#### SIMPLIFY THE COMPLEX

Visual storytelling allows marketers to simplify complex ideas or concepts by presenting them in a visual and narrative format, helping to break down barriers and make information more accessible and easily digestible.

#### 2024 Media Kit | Fleet Owner | bulktransporter.com

# VIDEO & PODCASTS



# Video Marketing That Increases Engagement and Conversions

Benefit from the latest technology platforms, proven techniques, and design skills to create video and podcasts that are sure to resonate with target audiences in highly trafficked channels.

### Video

#### **Event Video**

Optimize your event marketing investments by capturing video that will create awareness, build booth traffic, and support post-event follow up to prospects and leads.

#### **Product Video**

Showcase key product features and the ability to tackle challenges while demonstrating products or services in action, utilizing voice-overs or oncamera talent.

#### **Explainer Video**

Guide decision making and boost awareness with cost effective, animated videos that break down complex topics and highlight approaches to problem solving.

#### **Video Promotion**

Drive visibility and exposure of your existing video content with promotions across a variety of online, email, and social platforms.

### QuickChat

Get personal with your target audience and demonstrate your expertise, all while building credibility with this engaging, short-take video interview format.

#### **Custom Production**

Take control of your video content strategy and partner with our team of storytellers, video producers, and engagement experts to create powerful video assets.

# Podcasts

Engage target audiences with this popular media format and make them feel a part of the conversation, building trust and loyalty. Contact your sales rep to learn more about our podcast marketing solutions.

THE POWER OF VIDEO

IS UNDENIABLE.

86% of video marketers reported that video increased traffic to their website, and

83% said video helps increase

time spent on a page.

# LEAD GENERATION

# Custom Built Programs That **Deliver the Leads** You Need

Our engagement experts have a gift for tailoring strategies to specific audiences and optimizing resources that will help you generate leads that are more likely to convert into loyal customers and drive long-term success.

### Lead Generation Programs

#### Content Syndication

Syndicate your content across our brand channels and reach target audiences that are looking for solutions to their challenges. Registration is required to view the content and campaign report metrics are provided with full contact information for each lead. **\$\$** 

#### Content Creation

Partner with our team of SMEs, designers, and engagement specialists to develop a custom program that includes content creation, promotional campaigns, and lead generation. Our content development services include all the best short-form, long-form, and visual content types. **?** [MORE **CONTENT CREATION**]

#### Content Engagement Center

Your brand, your content, your solutions, and your target audience. Aggregate your premium content into a digital hub and guide prospects through a self-led buyer's journey that will accelerate decision making. Program incorporates multimedia assets, engagement scoring, and scheduled lead delivery. **~** 

### Lead Nurturing

Leverage our marketing automation and content platforms to evaluate your top-of-the-funnel leads based on digital engagement metrics, and guide prospects throughout the buyer's journey using multi-phase content marketing programs. **\$** 

#### WHY PARTNER WITH US?

LEARN MORE

Strategy Topic Expertise Content Creation Turnkey Program Management Design Services Lead Collection & Automation Privacy Compliance Engaged Audiences

╤ — Lead Generation

# LEAD GENERATION



# Unique Webinar Formats That **Deliver Qualified Leads**

We have all the key ingredients for delivering a successful event and the ROI you want – engaged decision makers, subject matter experts, technology platforms, project management, and fully compliant lead delivery.

### Webinar Formats

#### Webinars

Position your brand as a subject matter expert and connect with prospects who are seeking education on a topic or a solution to their challenge. Webinars are proven performers, generating powerful, engaging content that delivers lead generation and thought leadership. **\$\overline{P}\$** 

#### Webchats

Take a more personal approach to webinars with this interview-style format that allows you to better build a narrative around your solution and create a personal connection with prospects. Shortened format for a fully interactive 30-minute experience that will generate leads and build affinity for your brand.  $\widehat{\phantom{aaaa}}$ 

#### **Virtual Round Table**

Solving large, complex challenges requires perspective, input, and collaboration from a variety of key stakeholders. Bring together a powerful team of influencers for a real conversation around thought leadership topics and attract decision makers who are looking for answers, converting them to leads.  $\widehat{\neg}$ 

#### **Webinar Lead Touch**

Engage webinar registrants leads post-event and move them toward a follow-up action with this program that includes a series of three emails to registrants for driving on-demand views and introducing related content.

╤ ─ Lead Generation

A POWERFUL TOOL

Use webinars to engage

audiences, demonstrate

expertise, generate leads,

gather insights, and enhance

brand visibility.

# DATA-DRIVEN MARKETING



# Precision Marketing That **Delivers Maximum Impact**

Partner with our team of data, marketing, and subject matter experts to build strategies for personalization, enhanced experiences, optimized campaigns, and continuous improvement.

### Data-Driven Marketing

### **Audience Extension**

Leverage our 1st party data and create campaigns targeting the business decisionmakers who match your criteria across thousands of sites on the web. Select from any combination of display ads, in-feed native, or video pre-roll ads on professional websites to reach your key audiences.

#### **Audience Extension: Social**

Drive higher CTR% and conversions using Meta (Facebook) and LinkedIn. We'll manage your campaign using a single image, carousel, or video ad and create targets based on website visitors, our 1st party data, or by creating look-a-like profiles.

### **Micro-Proximity**

Target company locations, geographic targets, or attendees at a tradeshow or conference through micro-proximity or geofencing. Increase your brand awareness and drive traffic to your booth by placing display ads on mobile apps within the defined area.

### **Third-Party Emails**

Using our 1st party data and insights, we reach your target audience through personalized emails. Our team of direct marketing experts will set up and deploy privacy-compliant HTML emails and provide full reporting metrics.

# Connected TV (CTV)

Promote your brand where people are already engaged on streaming apps through a 15- or 30-second video placement. Your content can be featured before, in the middle, or after programming and targeting can be done by business/industry, NAICs codes, or company name/domain.

# The Power of Al personif.ai

LEARN MORE

Effectively reach specific personas by delivering personalized content recommendations using our extensive 1st party data, proprietary AI technology, and machine learning capabilities. Personif. ai, our AI-powered content marketing solution, leverages behavioral insights to provide on-site content recommendations that are aligned with editorial content, resulting in a highly impactful campaign that drives traffic back to your website.

[LEARN MORE]

# CONTACTS

Contact our sales representatives to discuss your marketing plans.

Bulk Transporter Website

Marketing Website

## **Brand Resources**

## Staff

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Twitter

# **Bulk** Transporter

# WE KNOW THE MARKETS

**12 MILLION BUSINESS PROFESSIONALS** IN SECTORS THAT ARE INNOVATING, TRANSFORMING, AND GROWING.











DENTAL







HEALTHCARE













