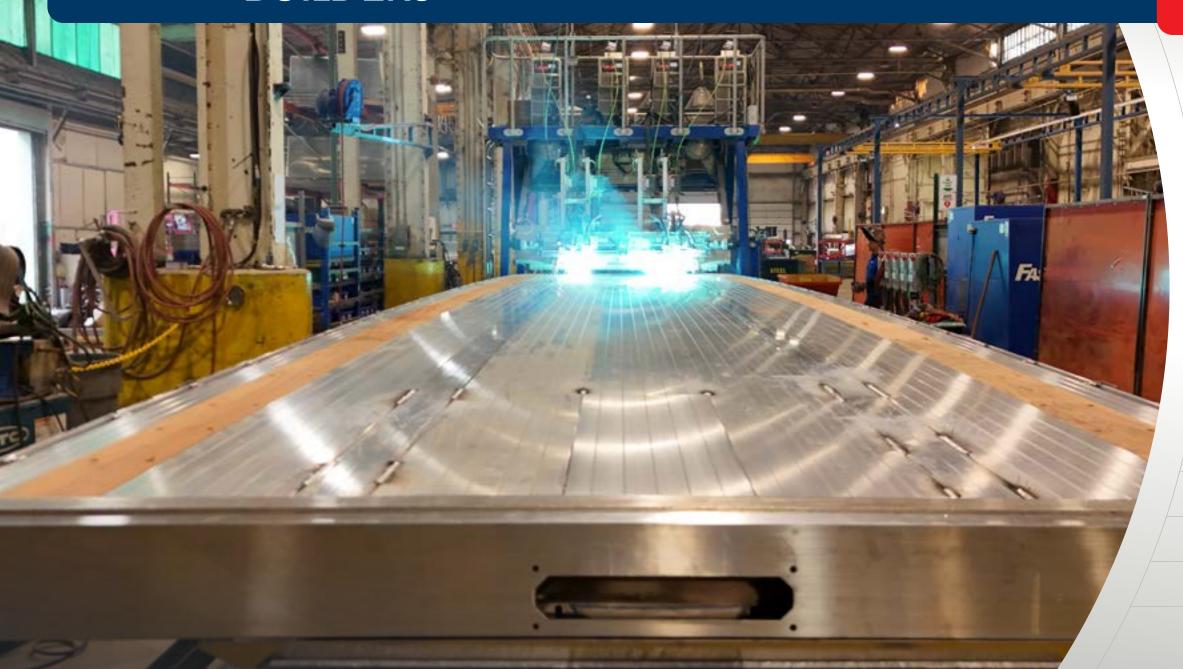
TRAILER BODY BUILDERS

CONNECTING MARKETERS WITH AN AUDIENCE WHO MANUFACTURE, DISTRIBUTE AND SERVICE COMMERCIAL TRAILERS





AUDIENCE

DIGITAL ADS

NEWSLETTERS

MARKETING SOLUTIONS

CONTENT CALENDAR

FOCUSED CONTENT

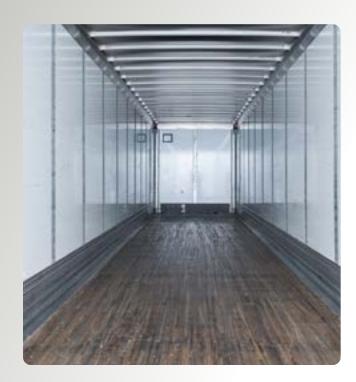
CONTACTS



AUDIENCE INSIGHTS

TRAILER BODY
BUILDERS

[View our Audience Engagement Report]



Delivering analysis, trends and insights for the \$700B trucking industry, *Trailer/Body Builder* focuses on professionals who manufacture and distribute commercial truck bodies, trailers and truck equipment.

AVERAGE MONTHLY REACH

50,623



COMPANIES THAT ENGAGE























Job Title	%
Corporate Management	48%
Sales/Marketing/Communication	26%
Engineering & Design	9%
Manufacturing/Production	8%
Purchasing/Procurement	5%
Administrative/Management	3%
Others Allied to the Field	2%
TOTAL	100%

Business & Industry	%
Manufacturers	66%
Dealer / Distributor	32%
Others Allied to the Field	1%
TOTAL	100%

The Audience Engagement Report provides an integrated view of the Trailer Body Builders community. Data provided within is obtained via internal and third party sources, including Google Analytics and Omeda.

AUDIENCE ENGAGEMENT



[View our Audience Engagement Report]

Delivering analysis, trends and insights for the \$700B+
Trucking Industry

AVERAGE MONTHLY SESSIONS



12,619

AVERAGE UNIQUE MONTHLY VISITORS



9,330

AVERAGE MONTHLY PAGE VIEWS



25,713

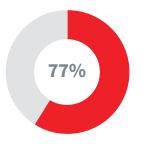
COMBINED SOCIAL REACH





5,545

DESKTOP VISITORS AVERAGE MONTHLY



MOBILE VISITORS AVERAGE MONTHLY



TRAILER BODY BUILDERS MAGAZINE SUBSCRIBERS



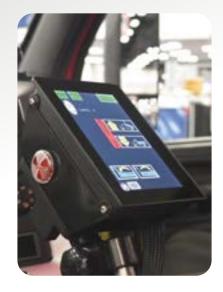
The Audience Engagement Report provides an integrated view of the *Trailer*|Body Builders community. Data provided within is obtained via internal and third party sources, including Google Analytics and Omeda. Audience Survey Results: January - July 2024

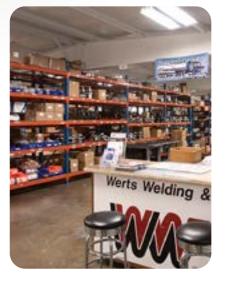
TOPICS THAT MATTER















Manufacturing

Facilities Planning
Automation
Robotics
Welding Tools
Assembly Tips
Labor Training
Recruiting & Retention
New Materials

Forecasts

TBB Trailer Output Report
Monthly Trailer Orders/
Production
Manufacutring Indices
Economic Outlook
Market Segment Trends

New Products

Truck-Trailers
Light and Medium-Duty
Trailers
Vocational/Work Trucks
Truck Bodies
Truck Equipment
Technology
EV Chassis Upfits

Dealerships

Dealer Profiles
Shop Management
FET Guidance
CRM Systems
Sales Techniques
Parts & Service Trends

Industry Events

NATM
Work Truck Show
TTMA
NTDA
FABTECH
NATDA
HDAW

Suppliers and Distributors

Inventory Management Aftermarket Trends Parts Desk Tips Product Standards E-Commerce

2025 EDITORIAL CALENDAR



[View our MAGAZINE ARCHIVE]

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
AD CLOSE	12/10/2024	1/21/2025	2/11/2025	3/18/2025	4/14/2025	5/16/2025
MATERIAL DUE	12/18/2024	1/29/2025	2/19/2025	3/26/2025	4/22/2025	5/27/2025
COVER STORY	Work Truck Upfit Focus	Annual Trailer Output Report	Truck Equipment DISTRIBUTORS Issue	The Work Truck Show Issue	National Assn of Trailer Manufacturers Report	Truck Trailer Manufacturer Assn Report
ADDITIONAL COVERAGE	The Work Truck Show Preview	Global Trailer Markets	Heavy Duty Aftermarket Week	Trailer/TEM Facility Focus	Mid-America Truck Show Report	Five-Year Trailer Market Forecast
BUILD BLUEPRINT	Custom Upfit Focus (When Available)	Custom Upfit Focus (When Available)	Custom Upfit Focus (When Available)	Custom Upfit Focus (When Available)	Custom Upfit Focus (When Available)	Custom Upfit Focus (When Available)
BONUS DISTRIBUTION	Nationa Trucking Equipment Association (NTEA) Work Truck Show	Technology & Maintenance Council (TMC)				
NEW PRODUCT FOCUS	Liftgates	Truck Bodies	Trailer/Truck Body Hardware	Adhesives/Sealants	Utility Equipment	Welding Equipment
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
AD CLOSE	6/13/2025	7/15/2025	8/11/2025	9/16/2025	10/14/2025	11/7/2025
MATERIAL DUE	6/24/2025	7/23/2025	8/19/2025	9/24/2025	10/22/2025	11/17/2025
COVER STORY	Annual Buyer's Guide	Snow and Ice Control Buyer's Guide	Fall Planning Issue	AFTERMARKET PARTS Issue	Truck and Chassis Roundup (NTEA TPC)	Fabrication Issue (FABTECH Coverage)
ADDITIONAL COVERAGE	Trailer/TEM Facility Focus	Snow and Ice Control Trends	Trailer/TEM Facility Focus	Distributor Profile	National Trailer Dealers Assn Convention	NATM Convention Preview
BUILD BLUEPRINT	Custom Upfit Focus (When Available)	Custom Upfit Focus (When Available)	Custom Upfit Focus (When Available)	Custom Upfit Focus (When Available)	Electric Trucks and Trailers	Custom Upfit Focus (When Available)
BONUS DISTRIBUTION	North American Trailer Dealers Association (NATDA) Convention		National Trailer Dealers Association (NTDA) Convention			National Association of Trailer Manufacturers (NATM) Convention
NEW PRODUCT FOCUS	Truck Body Components	Snowplows	Lighting and Electrical	Trailer Components	Pickup Accessories	Plant Equipment

MAGAZINE ADVERTISING RATES & SPECS



Click to view

MAGAZINE

ARCHIVE

Print Ad Specs

PUBLICATION TRIM SIZE: 7.50" x 10.50"

All text, logos, borders, and boxes that do not bleed should stay within the live area. No charge for bleed.



FULL PAGE SPREAD

Live: 14.5" x 10" Trim: 15" x 10.5" Bleed: 15.25" x 10.75"



Live: 7" x 10" Trim: 7.5" x 10.5" Bleed: 7.75" x 10.75"



2/3 PAGE

Non-Bleed: 4.5" x 9.75"



1/2 PAGE VERTICAL

Non-Bleed: 3.375" x 9.75"



1/2 PAGE HORIZONTAL

Non-Bleed: 7" x 4.625"



1/2 PAGE ISLAND

Non-Bleed: 4.5" x 7.25"



1/3 PAGE VERTICAL

Non-Bleed: 2.3125" x 9.75"



1/3 PAGE HORIZONTAL

Non-Bleed: 7" x 2.875"



1/3 PAGE SQUARE

Non-Bleed: 4.5" x 4.625"



1/4 PAGE SQUARE Non-Bleed: 3.375" x 4.625"



1/6 PAGE VERTICAL

Non-Bleed: 2.3125" x 4.625"

Magazine Rates

POSITION	RATE
Full Page Spread	\$7,000
Full Page	\$5,250
1/2 Page	\$3,425
1/4 Page	\$2,415
1/3 Page	\$3,025

STAND OUT!

ASK YOUR SALES
REP about
additional ad
opportunities, such
as belly bands,
gatefold inserts,
and more!





HOW TO SUBMIT YOUR PRINT AND/OR DIGITAL AD MATERIAL

Creative Specifications

Format (hi-resolution, full color): PDF with PDF/X-1a

Required supplementary items:

- Fonts (embedded)
- Images (CMYK color space)
- Artwork (CMYK color space)

TO FTP TRANSFER	For large files over 10MB, please send via ftp, using a free service such as www.wetransfer.com . Please use mmeng@endeavorb2b.com in the "email to" field for your upload. Be sure to include: advertiser name, publication name, and issue date in the message field.
TO EMAIL MATERIAL	For files up to 10 MB, please email your ad to: Melissa Meng at mmeng@endeavorb2b.com. Include advertiser name, publication name, issue date.

Cancellations: Cancellations must be submitted in writing and will not be accepted after the published ad material deadline. Cover positions cannot be canceled. Verbal cancellations will not be accepted.

Multi-Page and Inserts: Contact account manager for rates and specifications.

DIGITAL RATES



HIGH-IMPACT ADVERTISING	FLAT RATE
Billboard	\$3,590/month
Video Billboard	\$3,590/month
In-Article Premium	\$2,390/month
In-Banner Video	\$1,650/month
Sticky Leaderboard	\$1,100/week 50% S
Responsive Reskin	\$1,300/week
Welcome Ad	\$1,300/week
STANDARD ADVERTISING	MONTHLY (FLAT RATE)
Leaderboard	\$2,590
Half-Page	\$2,390
Rectangle	\$1,550
AUDIENCE EXTENSION	ROS (CPM)
LinkedIn	\$65
Facebook	\$65
Websites & Mobile	\$30
NATIVE ADVERTISING	
Native	Custom flat rate
EMAIL BLASTS	NET CPM
3rd Party Email Blast	\$400 (\$1,500 min. spend)

VIDEO AND CONTENT MARKETING	
QuickChat	\$5,000
Custom Video	Priced per project
WEBINARS	
Turnkey Webinar	\$16,835
Webchat	\$7,500

NEWSLETTER	
Market Watch	MONTHLY (FLAT RATE)
Lead Banner	\$2,190
Other Positions (300x250 w/text)	\$1,490



NEWSLETTERS

TRAILER BODY BUILDERS

Established frequency, trusted content, and engaged audiences

Share your message within a relevant and responsive environment designed to deliver engagement and traffic.

OFFERING LARGER AUDIENCES AND BROADER PERSPECTIVES FOCUSED ON GROWING MARKETS.

FEATURED NEWSLETTER

MARKET MOVES ELECTRIC VEHICLES

Circulation: 28,800

Deploys:

Twice Monthly on Fridays

MARKET MOVES Q

ELECTRIC VEHICLES

Delivering insights and expert perspectives on EV trends, regulations, design & engineering, charging, infrastructure as well as repair and maintenance.

TARGET AUDIENCE: Engineers, Manufacturers, Utilities, Executives, Automotive Repair Shop Owners, Technicians, Maintenance & Fleet Managers

SPONSORSHIP OPPORTUNITIES:

Sponsored Content in 4 Positions - \$2,500 each

[View Last Issue]



Materials due: Seven business days prior to publication. **Send creative to:** webtraffic@endeavorb2b.com

Market Watch

The most recent news concerning the management and operations of the trailer and truck body builder industry. **Weekly (Mondays)**

Stats

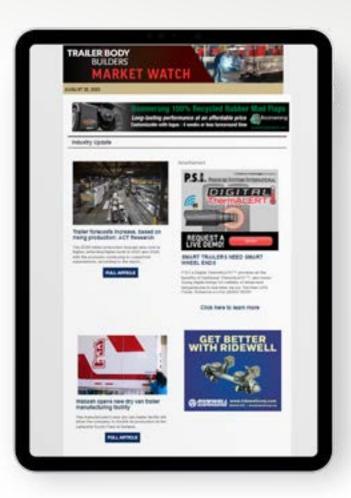
Average Per Deployment	10,255
Avg Total Open Rate	58.35%

Monthly Rate

Lead Banner	\$2,190
Other Positions (300x250 w/text)	\$1,490







*1st half Audience Engagement Report 2024

MARKET COVERAGE NEWSLETTERS



MARKET MOVES CYBERSECURITY

Insights and expert perspectives focused on the convergence of risk and resilience for secure network operations and business continuity among enterprise organizations in a broad array of sectors including commercial, corporate, industrial, manufacturing, transportation, public safety, healthcare, schools, and critical infrastructure. View Last Issue »

75,000 Twice Monthly on Wednesdays

MARKET MOVES ENERGY

Analysis and viewpoints on the impact of innovation at the intersection of energy technology, sustainability, and finance. View Last Issue »

26,500 Twice Monthly on Fridays

MARKET MOVES

INDUSTRIAL SUSTAINABILITY

Providing industrial sector insight for implementing sustainable practices that range from decarbonization to circularity. Focusing on equipping professionals with the necessary tools and strategies to precisely measure, effectively manage, and actively reduce their environmental impact. View Last Issue »

30,000

Twice Monthly on Tuesdays

MARKET MOVES

INFRASTRUCTURE

Infrastructure news and insights related to key sectors including construction, transportation, water, broadband and energy while covering related topics such as site prep, government funding, project design, and IIJA. View Last Issue »

21,000

Twice Monthly on Fridays

MARKET MOVES

MANUFACTURING

News and analysis from manufacturing and sector experts into the global manufacturing economy, delivering insights on diverse topics including labor relations, advanced manufacturing technologies, regulations and more. View Last Issue »

20,000

Twice Monthly on Saturdays

MARKET MOVES STRATEGY

Delivering insights on strategy, leadership, investment and more from prominent companies in many of Endeavor Business Media's key markets. View Last Issue »

28,000

Twice Monthly on Thursdays

MARKET MOVES SUPPLY CHAIN

Delivering insights and expert perspectives on inventory management, advanced technologies, logistics, news, and trends across every level of the supply chain industry. View Last Issue »

25,000 Twice Monthly on Thursdays

Marketing Solutions

Built to Achieve Goals

Rely on our team of engagement specialists, subject matter experts, writers, analysts, content marketers, visual designers, and video producers to help you elevate your marketing efforts and accelerate business growth.





Overview of Our Solutions

Advertising

Target the right audiences in the right channels.

Research & Intelligence

Make data-driven decisions with our expert intel.

Content Development

Drive engagement with high quality content.

Video & Podcasts

Solutions that bring your brand to life.

Lead Generation

Lead generation programs built for your goals. ₹

Data-Driven Marketing

Leverage our first-party data through direct & targeted marketing.

RESEARCH





Intelligence That Empowers Smart Business Decision Making

Rely on our research development and data analysis expertise to help you make informed decisions, develop effective strategies, and maximize the impact of your marketing efforts.

Research & Intelligence

Custom Research

Partner with our experts to gain intelligence from tailored research programs designed to meet unique objectives.

Brand Perception/ Health

Gain insight into how brands are perceived, opportunities for improvement, and increase customer loyalty.

New Product Development

Reduce risk, optimize design, and better align products with customer needs to increase the likelihood of success.

Customer Experience

Understand customer needs and satisfaction levels, and identify pain points to improve customer loyalty and advocacy.

Industry Insights

Deliver data-supported intelligence around trending topics to your target audience and leverage research for lead generation.

State of the Market

Create an impactful marketoriented research report to generate high-quality leads and provide valuable insights to your target audience.

Focus Groups

Gain awareness of customer thoughts, emotions, and behaviors with in-depth exploration, discussion and feedback, whether in-person or virtual.

In-Depth Interviews

Uncover customer perspectives, motivations, and behaviors, gathering qualitative data to complement quantitative research.



DELIVERING ALL THE KEY INGREDIENTS



60+ Years of Research Experience

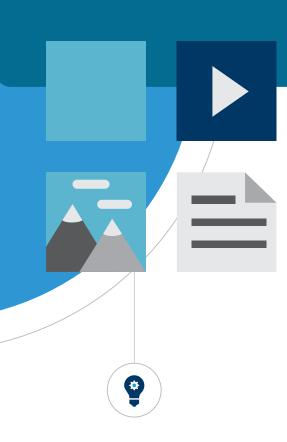


150 In-House Subject Matter Experts



Engaged B2B Audience Database





CONTENT DEVELOPMENT



Content Marketing That **Drives Engagement and Generates Leads**

Partner with us to create a strategy that strikes a perfect balance of short-form, long-form, and visual content to achieve your goals.

Short-Form Content

Ask the Expert

Showcase your topic expertise and establish thought leadership with this quick-hit asset built off of an interview conducted by our subject matter expert.

Top Tips

Feature 5 to 10 brief tips or steps, with graphic design, that will help your audience better understand a topic and guide them toward a purchase decision.

FAQs

Proactively address questions about a topic, issue, or trend and build stronger customer relationships with this efficient content marketing asset.

WHY SHORT FORM?

Quick and Digestible
Increased Engagement
Shareability
Cost Efficient
Mobile Friendly

Long-Form Content

White Papers

Leverage our SME network to create authoritative and in-depth reports that provide valuable information and insights, accelerating the decision making process.

The provided in the decision of the decision

Case Studies

Collaborate with our network of experts to create a compelling content asset that showcases your real-world success stories through customer interviews.

EBooks

CONTENT DEVELOPMENT

Visual Storytelling That Creates Meaningful Connection

Our team of subject matter experts, writers, analysts, content marketers, visual designers, and video producers will join forces with you to bring your story to life.

Visual Storytelling

StoryDesign: Interactive White Paper

Upgrade your white paper by creating a fully interactive experience with graphics and video to deliver deep engagement.

Infographics

Data visualization, increased shareability, improved content marketing and effective storytelling, infographics should be a part of your content marketing strategy.

StoryDesign: Interactive Guide

The definitive solution to engaging and effective visual storytelling built in a fully branded environment with custom created content and powerful multimedia options.

Video Solutions

Consult with our team of engagement and topic experts on how to best tell your brand story leveraging a combination of multimedia content.

[MORE VIDEO]



WHY
VISUAL
STORYTELLING?

RETENTION

Marketers that use visual storytelling techniques, increase the likelihood of their message being remembered and understood.

INCREASED ENGAGEMENT

Visual storytelling captures attention, evokes emotions, and encourages viewers to interact with the content, resulting in higher engagement levels.

ENHANCED BRAND RECALL

Storytelling combined with compelling visuals creates a powerful impact on the viewer's memory, increasing brand recall and recognition.

SIMPLIFY THE COMPLEX

Visual storytelling allows marketers to simplify complex ideas or concepts by presenting them in a visual and narrative format, helping to break down barriers and make information more accessible and easily digestible.

VIDEO & PODCASTS



THE POWER OF VIDEO IS UNDENIABLE.

86% of video marketers reported that video increased traffic to their website, and 83% said video helps increase time spent on a page.

Video Marketing That Increases Engagement and Conversions

Benefit from the latest technology platforms, proven techniques, and design skills to create video and podcasts that are sure to resonate with target audiences in highly trafficked channels.

Video

Event Video

Optimize your event marketing investments by capturing video that will create awareness, build booth traffic, and support post-event follow up to prospects and leads.

Product Video

Showcase key product features and the ability to tackle challenges while demonstrating products or services in action, utilizing voice-overs or oncamera talent.

Explainer Video

Guide decision making and boost awareness with cost effective, animated videos that break down complex topics and highlight approaches to problem solving.

Video Promotion

Drive visibility and exposure of your existing video content with promotions across a variety of online, email, and social platforms.

QuickChat

Get personal with your target audience and demonstrate your expertise, all while building credibility with this engaging, short-take video interview format.

Custom Production

Take control of your video content strategy and partner with our team of storytellers, video producers, and engagement experts to create powerful video assets.



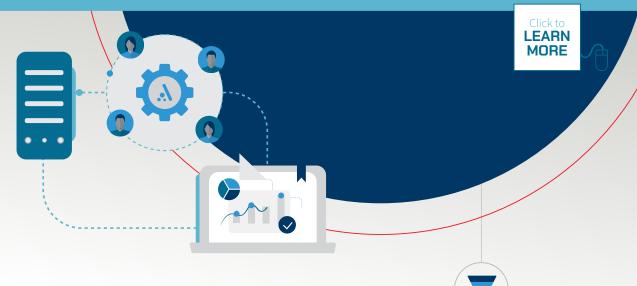
Podcasts

Engage target audiences with this popular media format and make them feel a part of the conversation, building trust and loyalty. Contact your sales rep to learn more about our podcast marketing solutions.

LEAD GENERATION

Custom Built Programs That **Deliver the Leads** You Need

Our engagement experts have a gift for tailoring strategies to specific audiences and optimizing resources that will help you generate leads that are more likely to convert into loyal customers and drive long-term success.



Lead Generation Programs

Content Syndication

Syndicate your content across our brand channels and reach target audiences that are looking for solutions to their challenges. Registration is required to view the content and campaign report metrics are provided with full contact information for each lead.

Content Creation

Partner with our team of SMEs, designers, and engagement specialists to develop a custom program that includes content creation, promotional campaigns, and lead generation. Our content development services include all the best short-form, long-form, and visual content types. \Rightarrow

[MORE CONTENT CREATION]

Content Engagement Center

Your brand, your content, your solutions, and your target audience. Aggregate your premium content into a digital hub and guide prospects through a self-led buyer's journey that will accelerate decision making. Program incorporates multimedia assets, engagement scoring, and scheduled lead delivery.

Lead Nurturing

Leverage our marketing automation and content platforms to evaluate your top-of-the-funnel leads based on digital engagement metrics, and guide prospects throughout the buyer's journey using multi-phase content marketing programs.



WHY PARTNER WITH US?

Strategy

Topic Expertise

Content Creation

Turnkey Program Management

Design Services

Lead Collection & Automation

Privacy Compliance

Engaged Audiences



LEAD GENERATION





Unique Webinar Formats That **Deliver Qualified Leads**

We have all the key ingredients for delivering a successful event and the ROI you want – engaged decision makers, subject matter experts, technology platforms, project management, and fully compliant lead delivery.

Webinar Formats

Webinars

Position your brand as a subject matter expert and connect with prospects who are seeking education on a topic or a solution to their challenge. Webinars are proven performers, generating powerful, engaging content that delivers lead generation and thought leadership.

Virtual Round Table

Solving large, complex challenges requires perspective, input, and collaboration from a variety of key stakeholders. Bring together a powerful team of influencers for a real conversation around thought leadership topics and attract decision makers who are looking for answers, converting them to leads.

Webchats

Take a more personal approach to webinars with this interview-style format that allows you to better build a narrative around your solution and create a personal connection with prospects. Shortened format for a fully interactive 30-minute experience that will generate leads and build affinity for your brand.

Webinar Lead Touch

Engage webinar registrants leads post-event and move them toward a follow-up action with this program that includes a series of three emails to registrants for driving on-demand views and introducing related content.



A POWERFUL TOOL

Use webinars to engage audiences, demonstrate expertise, generate leads, gather insights, and enhance brand visibility.



DATA-DRIVEN MARKETING



Precision Marketing That **Delivers Maximum Impact**

Partner with our team of data, marketing, and subject matter experts to build strategies for personalization, enhanced experiences, optimized campaigns, and continuous improvement.



Data-Driven Marketing

Audience Extension

Leverage our 1st party data and create campaigns targeting the business decision-makers who match your criteria across thousands of sites on the web. Select from any combination of display ads, in-feed native, or video pre-roll ads on professional websites to reach your key audiences.

Audience Extension: Social

Drive higher CTR% and conversions using Meta (Facebook) and LinkedIn. We'll manage your campaign using a single image, carousel, or video ad and create targets based on website visitors, our 1st party data, or by creating look-a-like profiles.

Micro-Proximity

Target company locations, geographic targets, or attendees at a tradeshow or conference through micro-proximity or geofencing. Increase your brand awareness and drive traffic to your booth by placing display ads on mobile apps within the defined area.

Third-Party Emails

Using our 1st party data and insights, we reach your target audience through personalized emails. Our team of direct marketing experts will set up and deploy privacy-compliant HTML emails and provide full reporting metrics.

Connected TV (CTV)

Promote your brand where people are already engaged on streaming apps through a 15- or 30-second video placement. Your content can be featured before, in the middle, or after programming and targeting can be done by business/industry, NAICs codes, or company name/domain.

The Power of Alpersonif.ai.

Effectively reach specific personas by delivering personalized content recommendations using our extensive 1st party data, proprietary AI technology, and machine learning capabilities. Personif. ai, our AI-powered content marketing solution, leverages behavioral insights to provide on-site content recommendations that are aligned with editorial content, resulting in a highly impactful campaign that drives traffic back to your website.

[LEARN MORE]

CONTACTS

TRAILER BODY
BUILDERS

Contact our sales representatives to discuss your marketing plans.

Sales

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Ad Services Manager mmeng@endeavorb2b.com

Brand Resources



WEBSITE: trailer-bodybuilders.com

MARKETING SITE: cv.endeavorb2b.com/trailer-body-builders

FACEBOOK: facebook.com/trailerbodybuilders

TWITTER: twitter.com/trailerbb

TRAILER BODY BUILDERS

WE KNOW THE MARKETS

12 MILLION BUSINESS PROFESSIONALS
IN SECTORS THAT ARE INNOVATING,
TRANSFORMING, AND GROWING.

































